



To: Board of Supervisors  
From: Birgitta E. Corsello, County Administrator  
Date: March 15, 2017  
Subject: Significant Issues Update

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### **1) County Administrator's Update on Contracts**

The County Administrator signed the following contracts of significance since the last Significant Issues update:

- County Counsel, a contract with Virginia Hamley, to provide consulting services for the Genentech assessment appeal, \$25,000, from January 1, 2017 to December 31, 2017. The funding source is County General Fund.
- The Department of Health and Social Services, Behavioral Health Services, a contract with Claire Silverson, LCSW, to provide mental health services to Solano County clients provided by the Managed Care Network Providers, \$49,999, from December 1, 2016 to November 30, 2018. The funding source is a combination of Medi-Cal and County 2011 Realignment.
- The Department of Health and Social Services, Behavioral Health Services, a contract with Barbara Saint Clair, LMFT, to provide mental health services to Solano County clients provided by the Managed Care Network Providers, \$49,999, from December 1, 2016 to November 30, 2018. The funding source is a combination of Medi-Cal and County 2011 Realignment.
- The Department of Health and Social Services, Behavioral Health Services, a contract with Margarita Bermudez, LCSW, to provide mental health services to Solano County clients provided by the Managed Care Network Providers, \$49,999, from December 1, 2016 to November 30, 2018. The funding source is a combination of Medi-Cal and County 2011 Realignment.
- The Department of Health and Social Services, Behavioral Health Services, a contract with Estela Alejandria, LMFT, to provide mental health services to Solano County clients provided by the Managed Care Network Providers, \$49,999, from December 1, 2016 to November 30, 2018. The funding source is a combination of Medi-Cal and County 2011 Realignment.
- The Department of Health and Social Services, Behavioral Health Services, a contract with Amany Hararah, PsyD, to provide mental health services to Solano County clients provided by the Managed Care Network Providers, \$49,999, from December 1, 2016 to November 30, 2018. The funding source is a combination of Medi-Cal and County 2011 Realignment.
- The Department of Health and Social Services, Behavioral Health Services, a contract with Maureen Daniel, LMFT, to provide mental health services to Solano County clients provided by the Managed Care Network Providers, \$49,999, from December 1, 2016 to November 30, 2018. The funding source is a combination of Medi-Cal and County 2011 Realignment.

- The Department of Health and Social Services, Behavioral Health Services, a contract with Karen Benjamin, LCSW, to provide mental health services to Solano County clients provided by the Managed Care Network Providers, \$49,999, from December 1, 2016 to November 30, 2018. The funding source is a combination of Medi-Cal and County 2011 Realignment.
- The Department of Health and Social Services, Behavioral Health Services, a contract with Juanita Rodriguez-Shoopman, LCSW, to provide mental health services to Solano County clients provided by the Managed Care Network Providers, \$49,999, from December 1, 2016 to November 30, 2018. The funding source is a combination of Medi-Cal and County 2011 Realignment.
- The Department of Health and Social Services, Behavioral Health Services, a contract with Gloria Carroll, LCSW, to provide mental health services to Solano County clients provided by the Managed Care Network Providers, \$49,999, from December 1, 2016 to November 30, 2018. The funding source is a combination of Medi-Cal and County 2011 Realignment.
- The Department of Health and Social Services, Behavioral Health Services, a contract with Irene L. Velasco, to provide mental health services to Solano County clients provided by the Managed Care Network Providers, \$49,999, from December 1, 2016 to November 30, 2018. The funding source is a combination of Medi-Cal and County 2011 Realignment.
- The Department of Health and Social Services, Behavioral Health Services, a contract with Barbara Cornell, LMFT, to provide mental health services to Solano County clients provided by the Managed Care Network Providers, \$49,999, from December 1, 2016 to November 30, 2018. The funding source is a combination of Medi-Cal and County 2011 Realignment.

## **2) Update on Request for Qualifications for Banking Services**

Primary banking services are contractually provided to the County by Wells Fargo & Company through their subsidiary commonly known as Wells Fargo Bank. This contract has reached its maturity and it is the intent of the Treasurer to issue a Request for Qualifications (RFQ) for the provision of banking services.

Selection of a banking services provider will largely be determined by the following criteria:

- The respondent's ability to comply with Government Code Sections §53630-53686 inclusive. This code establishes standards for credit worthiness, capitalization, and community reinvestment compliance. As a result of the relatively large size of the County's primary banking needs, this code section greatly limits the ability of smaller local banks to provide services in a primary provider role.
- The respondent's ability to provide banking services at the level required by the County.
- To provide services to all pool participants in the most efficient and cost effective manner, the County banking needs are consolidated to the greatest degree possible. As a result, an effective primary banking services provider needs to maintain a significant branch location footprint within the County and have the technical ability to provide extensive electronic services that greatly reduce overall costs.

A consideration of the costs, benefits, and risks associated with banking migration.

The Treasury provides investment and banking services to the County and a wide variety of local agencies and districts including school districts. To do so, in a cost effective way that provides appropriate internal controls, requires the use and maintenance of a number of secure communication protocols. These protocols include the ability of designated pool participant representatives to access and or provide information related to their specific agency or district. Changing primary banks will require the severing of existing protocols and the implementation of new ones. As a result, significant staff training and information technology costs may be incurred by pool participants. Additional costs are likely to be incurred in the replacement of any existing check stock and any programming costs required with such.

Evaluation of the RFQ responses will be made by a financial team consisting of representatives from select departments, districts, and agencies that will be impacted by any change. It is anticipated that the entire RFQ and selection process will take from six to nine months.

Should the committee make a selection that changes the County's primary banking services provider; Treasury staff will be tasked with overseeing the transition process. Due to the complexity of the process, it is anticipated that this process will take a minimum of twelve months.

**Contact:** Chuck Lomeli, Treasurer-Tax Collector-County Clerk  
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### **3) Child Start to Open Head Start / Early Head Start at 275 Beck Avenue**

On March 13, 2017, Child Start Inc., is set to open its Head Start/Early Head Start center at 275 Beck Ave in Fairfield for full day/full year toddler and preschool education and care. The Beck center, a partnership of Child Start and First 5 Solano, will have 3 classrooms serving a total of 36 children from 18 months to 5 years.

The site, at the rear of 275 Beck, was formerly run by a private center which closed its doors in 2013. Since then, the site has undergone extensive renovations to ensure compliance with federal Head Start and ADA regulations, including a new playground and outdoor environment, modifications to bathrooms and sink, and removing a wall to increase the capacity of the preschool classroom. Following the renovations, the site received its Community Care License in February 2017.

Child Start is a nonprofit organization that receives federal funding to serve low-income families, with priority given to families who receive TANF, SSI, are in foster care, or are determined homeless. Clients who are interested in applying can contact Child Start at 707-252-8931.

An open house is currently being scheduled for April which will provide an opportunity to tour the site and meet the staff.

**Contact:** Michele Harris, Executive Director, First 5 Solano  
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